Networking beyond your immediate work group

Systems theory

What is a system?

A system is the result of *connecting* things with *different* attributes

The power of the system depends on the *quality* of the connections and the *diversity/skills* of the parts
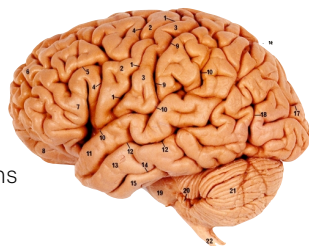
Systems emerge as a result of connections

Complex & powerful

100 billion neurons

The more the connections – the better the brain

In a weak system

The weakness is typically
a result of bad connections
and suppression of individual
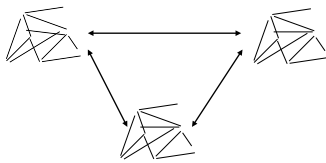attributes

Systems automatically create boundaries

Connections between systems

In human systems relationships are the links between nodes

The importance of external relationships

Strong ties vs. weak ties

Strong ties

Weak ties

Mapping your network

Identifying gaps

Make a plan